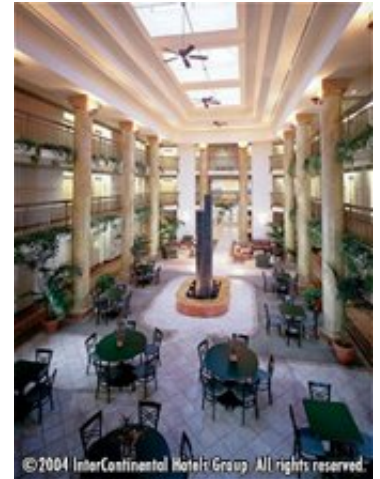


## Holiday Inn Express implements IP technology for guest services and for video surveillance.

The Holiday Inn Express in Morgan Hill, California, is part of the InterContinental Hotel Group. It is a premier hotel located in the Silicon Valley, built around a lavish atrium with custom tiles and granite counter tops.

They offer tomorrow's technology today in a free high-speed network for Web access via IP, or Internet Protocol. All rooms have free HBO, CNN, CNN Headline News, ESPN, Disney and PBS. The 1,500 square foot meeting room and media center offers climate control, video conferencing, surround sound, wireless lapel microphone, LCD Projector and 32" Monitor TVs.

The Holiday Inn Express in Morgan Hill is also using Milestone XProtect IP video surveillance to manage their security needs. They have a hybrid solution at this installation that combines analog and digital technology for efficient re-use of their previous system setup.



### IP connectivity works for everyone

The Holiday Inn Express in Morgan Hill is a customer of Kyber Networks, a company that provides 'high-tech hospitality, giving guests the connectivity they need.' Kyber provided their service of high-speed Internet access to this hotel, and in that connection also recommended that they use IP video for improving their surveillance needs. They contacted Milestone partner Ojo Technology to handle the surveillance implementation.

Kirt Mulji, CEO at Kyber Networks, explains: "They can use the surveillance system to keep an eye on any suspicious characters, and monitor them walking through the hotel, to see if they are going through the right areas, following them on the screen from camera view to camera view. The hotel previously had a situation with a stolen projector and a flat screen, but the old VCR evidence was so bad the police couldn't use it! The new system would be no problem in this regard - even if it were an 'inside job'."

However, Kirt reports that the hotel has no internal problems of that kind these days. "The cameras act as a deterrent - we have them installed near the service entrance and housekeeping, and all the employees know about it."



The General Manager at Holiday Inn Express, David Dworkin, uses the surveillance system to check back on the images of events if any situation comes up. They are monitoring live, but mainly want to have the recordings as evidence in case of any incidences.



### Analog outdated and time consuming

The Holiday Inn Express upgraded its previous analog-based CCTV system that was rapidly approaching the end of its functional life. Some of the older cameras were beginning to fail and the VCR recording system was ineffective and labor-intensive.

"Previously, we only had 1 out of 9 of the old cams working properly, and it took a long time to look through the recordings – very time consuming – so it was a big problem to search in the VCR tapes," Kirt explains.

### Milestone software umbrella

"In order to minimize the costs for the customer, we utilized existing analog cabling and low-voltage power delivery to the camera locations. We upgraded the existing analog cameras to Panasonic model WV-CP244, and added some Axis 2110 network cameras in two new locations. The analog cameras were brought under the umbrella of the Milestone XProtect software via Axis 2400+ video servers that convert the analog video to digital Motion-JPEG across CAT-5 network cabling," states Mike Maddox, Vice President at Ojo Technology.

The various cameras, whose images are all handled by the Milestone solution, have been installed strategically, primarily covering entrances and exits, corridors and stairwells.

### IP technology for all future projects

Kyber Networks now has experience with the advantages of Milestone IP video surveillance and plans to offer it to other customers, using Ojo Technology as their installation partner.

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For more information see [http: www.hiemorganhill.com](http://www.hiemorganhill.com), [www.ojotech.com](http://www.ojotech.com), [www.kybernetworks.com](http://www.kybernetworks.com), [www.panasonic.com/business/security/home.asp](http://www.panasonic.com/business/security/home.asp), [www.axis.com](http://www.axis.com) or [www.milestonesys.com](http://www.milestonesys.com).

